

# HAGERTY PRICE GUIDE



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Your valuation report for a:

## 1972 Lotus Europa Twin Cam

Body Type: Coupe Engine Specification: 4-cyl. 1558cc/105hp 2x2bbl

Your annual Hagerty Insurance amount would be:

**\$225/year\***

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Welcome to Hagerty Price Guide, the most accurate, up-to-date, and relevant price guide for those involved in the post-war classic car marketplace. Hagerty Price Guide was originally published under the name of Cars That Matter in August of 2006, and was later renamed Hagerty's Cars That Matter in September of 2008. Currently, Hagerty Price Guide is published three times a year, and it has quickly become an authoritative and respected resource for valuing classic, collectible, and historic vehicles.

### Model History



1974 Lotus Europa

#### Specifications:

- 4-cyl. 1558cc/105hp 2x2bbl

The Lotus Europa was originally designed to replace the Lotus Seven, but the two occupied vastly different market niches, so the Europa was aimed at the continent for the first two years (1966 and 1967), as the name suggests.

Even by Colin Chapman's standards, the "bread van" was very basic, with a mid-mounted Renault 16 engine attached to a spine frame, bonded to a very low and light fiberglass body. The whole car only weighed 1,350 pounds. Claustrophobia wasn't helped by the fact that the windows did not open, the seat was non adjustable and the unavoidable awareness that your feet were immediately behind the front bumper. Rear vision, such as there was any, was by a mail slot directly behind the driver's head and only offered a view straight back, as sail panels extended to the rear of the car at the height of the roof.

All was forgiven, however, once the gearbox was engaged. The handling was superb, even if the 1,470-cc R16 engine only developed 78-87 bhp on its way to a top speed of around 110 mph. The S2 of 1968 bolted the body to the frame, rather than gluing it, and the windows now opened, making for a better all-around car. U.S. sales started in 1969 with a 1,565-cc Renault engine.

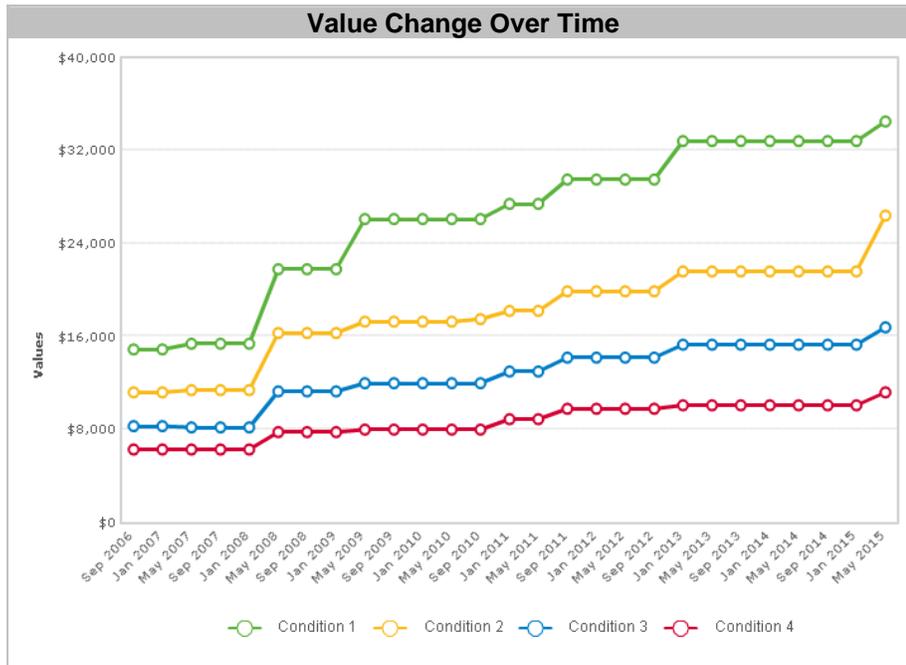
In 1971, Lotus installed a 105-hp Ford 1,588-cc twin-cam four-cylinder, thus

launching the Europa S3. Suddenly 0-60 came down to 7.8 seconds, and top speed went up to 117 mph. Sail panels were cut down to improve rear visibility, the front valance got a spoiler, the interior was enlarged, and handsome Lotus mag wheels were fitted.

The final variation was the Lotus Europa Special with the 126-hp "big valve" twin cam from the Lotus Elan Sprint. It came equipped with a five-speed transmission and a top speed of 125 mph. An estimated 9,230 Europas were built between 1966-71, and about 4,950 Twin Cams from 1971-75.

Lotus Europas are extremely fragile and the lightweight body is easy to destroy. In addition the steel spine frames are prone to rust. It's better to spend more money on a good car with proven provenance, than a fixer-upper. There is almost no market for Renault 16 engines these days, and few spares, so spend the money on a Twin Cam model. Also, given these car's diminutive proportions, make sure you can fit in one before you buy it.

## Vehicle Values\*



### Value Change Over Time

This graph provides a visual representation of how the values for this vehicle have changed since Hagerty Price Guide first began publishing details for it. Prices assume that the car is a “no-stories” example and that no major modifications to the vehicle are present.

**Vehicle Value Detail**

Date	Condition 4	Condition 3	Condition 2	Condition 1	Notes/Buzz
May-15	\$11,200	\$16,800	\$26,400	\$34,500	+10% for 5-spd. +10% for Special. +10% for JPS.
Jan-15	\$10,100	\$15,300	\$21,600	\$32,800	
Sep-14	\$10,100	\$15,300	\$21,600	\$32,800	
May-14	\$10,100	\$15,300	\$21,600	\$32,800	
Jan-14	\$10,100	\$15,300	\$21,600	\$32,800	
Sep-13	\$10,100	\$15,300	\$21,600	\$32,800	
May-13	\$10,100	\$15,300	\$21,600	\$32,800	
Jan-13	\$10,100	\$15,300	\$21,600	\$32,800	
Sep-12	\$9,800	\$14,200	\$19,900	\$29,500	
May-12	\$9,800	\$14,200	\$19,900	\$29,500	
Jan-12	\$9,800	\$14,200	\$19,900	\$29,500	
Sep-11	\$9,800	\$14,200	\$19,900	\$29,500	
May-11	\$8,900	\$13,000	\$18,200	\$27,400	
Jan-11	\$8,900	\$13,000	\$18,200	\$27,400	
Sep-10	\$8,000	\$12,000	\$17,500	\$26,100	
May-10	\$8,000	\$12,000	\$17,300	\$26,100	
Jan-10	\$8,000	\$12,000	\$17,300	\$26,100	
Sep-09	\$8,000	\$12,000	\$17,300	\$26,100	
May-09	\$8,000	\$12,000	\$17,300	\$26,100	
Jan-09	\$7,800	\$11,300	\$16,300	\$21,800	
Sep-08	\$7,800	\$11,300	\$16,300	\$21,800	
May-08	\$7,800	\$11,300	\$16,300	\$21,800	
Jan-08	\$6,300	\$8,200	\$11,400	\$15,400	
Sep-07	\$6,300	\$8,200	\$11,400	\$15,400	
May-07	\$6,300	\$8,200	\$11,400	\$15,400	
Jan-07	\$6,300	\$8,300	\$11,200	\$14,900	
Sep-06	\$6,300	\$8,300	\$11,200	\$14,900	

### Vehicle Value Detail

The Vehicle Value Detail table enumerates all four condition values for this vehicle since Hagerty Price Guide first began publishing details for it. Prices assume that the car is a “no-stories” example and that no major modifications to the vehicle are present. Review possible equipment that may impact this vehicle’s value under the “Notes/Buzz” heading.

*\*Please note: All prices shown here are based on various data sources, as detailed in About Our Prices. For all Hagerty Insurance clients: The values shown do not imply coverage in this amount. In the event of a claim, the guaranteed value(s) on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your Hagerty Insurance policy, please call us at 877-922-9701.*

## **Vehicle Condition Ratings:**

### **Condition 1:**

Condition #1 vehicles are the best in the world. The visual image is of the best car, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the car has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted. The one word description for #1 cars is "concours."

### **Condition 2:**

#2 cars could win a local or regional show. They can be former #1 cars that have been driven or have aged. Seasoned observers will have to look closely for flaws, but will be able to find some not seen by the general public. The paint, chrome, glass and interior will all appear as excellent. No excessive smoke will be seen on startup, no unusual noises will emanate from the engine compartment. The vehicle will drive as a new car of its era would. The one word description for #2 cars is "excellent."

### **Condition 3:**

#3 cars could possess some, but not all of the issues of a #4 car, but they will be balanced by other factors such as a fresh paint job or a new, correct interior. #3 cars drive and run well, but might have some incorrect parts. These cars are not used for daily transportation but are ready for a long tour without excuses, and the casual passerby will not find any visual flaws. "Good" is the one word description of a #3 car.

### **Condition 4:**

#4 cars are daily drivers, with flaws visible to the naked eye. The chrome might have pitting or scratches, the windshield might be chipped. Paintwork is imperfect, and perhaps the fender has a minor dent. The interior could have split seams or a cracked dash. No major parts are missing, but the wheels could differ from the originals, or the interior might not be stock. A #4 car can also be a deteriorated restoration. "Fair" is the one word that describes a #4 car.

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# FOR SALE

## 1972 Lotus Europa Twin Cam

*Body Type: Coupe Engine Specification: 4-cyl. 1558cc/105hp 2x2bbl*

*VIN:*

*Notes:*

*Odometer:*

*Contact Name:*

*Phone Number:*

*Email:*

*Price:*

Fueled by:

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